



**MEDITECH**

# BCA vs. SMaRT Analytics™



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In this article, we compare Meditech's BCA with Sixth Sense Intelligence's SMaRT Analytics, both offering solutions for healthcare analytics.

Learn Why Healthcare Executives Love SMaRT Analytics 

## Meditech BCA

Meditech BCA (Business & Clinical Analytics) is a third-party application integrated with Meditech's Expanse EHR software. The vendor behind this application, MicroStrategy is a large, multi-industry business intelligence platform vendor that competes with Microsoft Power BI, Tableau and Qlik.

- Primary Meditech BCA use cases include clinical, quality-related, and population health.

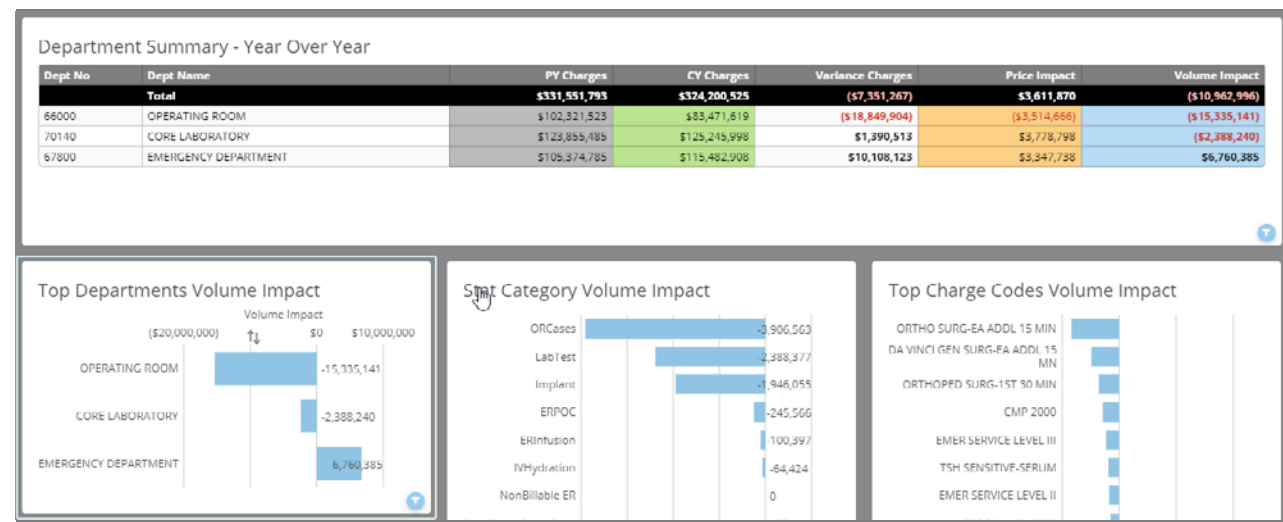
*Based on reviews and case studies.*

- Direct feedback from many Meditech Expanse users indicates that financial and operational performance metrics are “inadequate,” “minimal,” or “missing.”

## SMaRT Analytics— Healthcare Operational Improvement at Your Fingertips

- ✓ Hundreds of financial and operational charts and metrics out-of-the-box, arranged around common areas of concern.
- ✓ Developed by healthcare analysts focused solely the healthcare industry.
- ✓ Designed for hospitals, physicians, and related healthcare organizations.
- ✓ Analyses that typically take weeks or longer available instantly.
- ✓ See your revenue growth and expense reduction opportunities in real time.
- ✓ Automated monitoring of key metrics ensures you can identify unexpected events quickly and take timely, corrective action.

Analytics alone cannot achieve these goals, which is why we meet regularly with our clients to translate your analytics into action plans.



SMaRT Analytics Revenue Impact Dashboard

**When it comes to healthcare operational intelligence, Sixth Sense Intelligence's SMaRT Analytics outperforms Meditech BCA in these 16 areas.**



# Meditech BCA vs SMaRT Analytics

✓ We do not have a live BCA instance, however here are the unique benefits SMaRT Analytics offers, reported by our clients, that BCA does not.

Functionality	BCA	SMaRT Analytics	Sixth Sense and SMaRT Analytics Capabilities
Automated email delivery	✗	✓	No need to sign in or learn another application for most users.
Developed by healthcare financial professionals	✗	✓	Sixth Sense Intelligence understands your business!
Proven to increase net revenue	✗	✓	Dashboards focused on financial operational intelligence.
Data analytics as a service	✗	✓	No resources to develop new dashboards? We can do it for you!
Consulting services	✗	✓	We help you manage process improvement projects specific to your data.
Monthly data balances to your general ledger	✗	✓	Analytics available on both posting and service date.

✓ While most users will never need to sign in or learn a new application, SMaRT Analytics offers significant benefits for those that do.

Functionality	BCA	SMaRT Analytics	Sixth Sense and SMaRT Analytics Capabilities
Performance (speed) of analytics	✗	✓	Our web-based platform sets the standard, regardless of the size of your organization and data. SMaRT Analytics does not utilize data cubes due to performance issues.
Easy data downloads	✗	✓	Easily download your data to Excel, .csv, PowerPoint, or PDF.
Easy to use	✗	✓	SMaRT Analytics is easy to use with minimal training.
Open data model	✗	✓	SMaRT Analytics easily integrates data from any source.
Customizations	✗	✓	We can develop custom calculations specific to your healthcare organization.
Unlimited aggregation capabilities	✗	✓	SMaRT Analytics accommodates custom insurance groups, payor groups, department service lines, DRG product lines, stat names, and more.
Transactional professional billing data	✗	✓	View your data at the visit level—SMaRT Analytics matches charges to payments based on service date and CPT code.
Encounter flags	✗	✓	Tie your charge detail to your discharge encounters data to dramatically increase your ease of analysis for any patient population.
Easy charge code mapping	✗	✓	Easily keep new charge codes mapped to your master stat library.
Unreviewed charge code management system	✗	✓	Never miss stats with SMaRT Analytics' built-in unreviewed charge code management system.

# Ask SMaRT Analytics™ Anything.

In as little as 45 days, Sixth Sense's proprietary SMaRT Analytics™ platform delivers immediate ROI with unparalleled insight into thousands of questions all healthcare executives are asking.

- + Why is the case mix index shifting? Is it attributed to documentation or diagnosis? >
- + Which service line generates the highest ROI? >
- + How has my payor mix changed by department, procedure code, etc. over time? >
- + What is the physician treatment utilization variation by diagnosis? >
- + How is revenue projected to finish for the month and YTD? >
- + What is my observation rate by payor and provider and how is it trending? >
- + How much of my revenue change is attributed to price vs. volume? >
- + What is my blended profitability by provider for hospital and professional billing? >

In conclusion, SMaRT Analytics addresses financial and operational analytics not serviced by Meditech BCA. With our exclusive healthcare focus, comprehensive metrics, and real-time insights, SMaRT Analytics empowers healthcare executives to make informed decisions quickly and effectively.

Contact us to schedule a discovery call today.



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